

Table D
2005 Utah Market Share Report
INDIVIDUAL A & H TYPE POLICIES
(Non-Cancellable, Guaranteed Renewable, Non-Renewable,
Other Accident Only, All Other Policies)

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	IHC Health Plans Inc. DBA HealthChoice	27.30%	\$87,616,974
2	Regence BCBS of UT	23.63%	\$75,848,580
3	American Family Life Asr Co Columbus	6.15%	\$19,749,823
4	Humana Ins Co	4.65%	\$14,938,690
5	Unicare Life & Health Ins Co	2.96%	\$9,505,895
6	United American Ins Co	2.37%	\$7,600,724
7	Altius Health Plans Inc	2.34%	\$7,516,826
8	Equitable Life & Cas Ins Co	1.98%	\$6,343,026
9	General Electric Capital Assur Co	1.62%	\$5,207,500
10	Mutual Of Omaha Ins Co	1.61%	\$5,152,869
11	Bankers Fidelity Life Ins Co	1.60%	\$5,130,220
12	Bankers Life & Cas Co	1.53%	\$4,895,752
13	Northwestern Mut Life Ins Co	1.39%	\$4,448,418
14	Conseco Health Ins Co	1.18%	\$3,802,257
15	Colonial Life & Accident Ins Co	1.16%	\$3,738,401
16	Ace American Ins Co	1.13%	\$3,613,577
17	State Farm Mut Auto Ins Co	0.93%	\$2,989,062
18	Standard Life & Accident Ins Co	0.90%	\$2,903,795
19	American Heritage Life Ins Co	0.74%	\$2,380,682
20	Massachusetts Mut Life Ins Co	0.68%	\$2,180,165
TOTAL FOR TOP 20 RANKED INSURERS		85.86%	\$275,563,236
TOTAL FOR ALL 261 INSURERS WRITING THIS LINE		100.00%	\$320,935,724